

## JOB OFFER: SITE MANAGER



**For immediate release:** 2020-01-22

**Immediate superior:** Chief financial and operating officer (CFOO)

**Location:** Dallas area, USA

### SUMMARY

The site manager will play a key role in the development of Eagle Hydraulic America in the USA. The Incumbent will be managing the Dallas site and linking with customers to understand and assess their needs to promote Eagle's products. This includes the proposition of hydraulic solutions for current and new customers such as cylinders, power units and other hydraulic components. The Incumbent will work at the facility (+80%) and meet with customers to better understand their requirements (+20%).

### TASKS AND RESPONSIBILITIES

#### Site Management

- Build and Lead a cross functional team in day to day activities
- Suggest innovative ideas to ease operations and reduce cost
- Troubleshoot & identify failure modes with customers and coordinate issues resolution with Engineering
- Ensure proper bookkeeping is maintain is compliance with legal requirements
- Maintain all key performance indicators
- Ensure the products and/or the samples will conform to clients' needs before delivery

#### Customer Relation Management

- Successfully lead and coordinate all activities that are required to exceed the expectations of our customers
- Collaborate with the sales department to understand market requirements for current and future customers
- Support sales with on-site technical assessments and promotion of Eagle products
- Perform product demos and training to employees and customers as required
- In addition to these tasks, other tasks can be assigned, based on requirements

### QUALIFICATIONS

- Degree in Mechanical Engineering, or a related domain, or other mix of equivalent experiences
- Minimum of 5 years of experience in a similar role
- Strong knowledge of hydraulic components and industry
- Good knowledge of Microsoft Office
- This position requires potential travel to customers within USA and head office in Canada, and therefore requires a valid passport with no restriction
- This position requires a valid driver's license
- Promote and maintain a safe operation environment



## ABILITIES

- Strong sense of responsibility, leadership and judgment
  - Ability to develop teamwork environment and to create a group synergy
  - Ability to develop trust and partnership relation with customers
  - Good communication, interpersonal and team building skills
  - Ability to innovate and to increase efficiency and lower cost
  - Ability to work with sensitive and confidential information
- 

## ABOUT EAGLE

At Eagle Hydraulic, we make sure that your sales grow and your products stand out! We are in business since 1995 to provide OEM's and dealers worldwide in the mobile equipment market with standard or custom innovative hydraulic solutions. We deliver high quality and cost-effective solutions. Engineered in Canada, we pride ourselves for our quality, commitment, and service as a trustworthy and dependable manufacturer that you can rely on. We can provide more than 500,000 unique hydraulic cylinders, power units, and any other hydraulic components.

